

2025 AMAZON FBA FEE CHANGES



2025

Prepared by

**Forceget
Marketing
Team**

Prepared for

**Amazon
Sellers**

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Letter from the CEO



Dear Sellers,

As the CEO of Forceget, I understand the challenges sellers face, especially with the upcoming Amazon FBA fee updates in 2025. These changes can impact your profit margins and operations, making reliable partnerships more essential than ever.

At **Forceget**, we help sellers reclaim lost revenue through **comprehensive fee audits and reimbursement solutions**. By identifying unnecessary charges and discrepancies, we free up resources for growth and innovation. Our platform simplifies reimbursements, so you can focus on scaling your business efficiently.

At **Forceget**, we provide **end-to-end supply chain solutions tailored to e-commerce businesses**. From freight and customs to warehousing and fulfillment, we leverage **AI-driven tools to optimize operations and reduce costs**, ensuring seamless logistics and adaptability to market changes.

In this dynamic marketplace, staying competitive requires proactive strategies and innovative tools. With **Forceget**, you have trusted partners ready to help you navigate these changes and achieve sustainable success.

Let's work together to streamline operations, overcome challenges, and unlock profitability in 2025.

Sincerely,

Burak Yolga
CEO of Forceget

FBA Fees Overview 2024

Inbound Placement Fee:



This will be applied to standard and large-sized products to reflect the cost of distributing inventory to fulfillment centers close to customers.

FBA Fulfillment Fee Rates:



On average, FBA fulfillment fee rates will decrease by \$0.20 per unit for standard-sized products and by \$0.61 per unit for Large Bulky-sized products.

Return Processing Fees



This fee will apply to products with return rates exceeding a specific threshold for their category.

Non-Peak Monthly Storage Fees



Vendors exceeding a 22-week ratio will incur the fee, except for items stored for 0-30 days or certain products such as clothing, shoes, and bags.

Low Inventory Level Fees



If both short-term (the last 30 days) and long-term (the last 90 days) supply levels fall below 28 days, sellers will be charged the low inventory-level fee.

Referral Fees for Apparel Products



This fee will be reduced, although the reduction will depend on the items' pricing. Other referral fees will remain unchanged.

Multi-Channel Fulfillment Fees



If sellers opt to use Amazon's services to deliver a product sold on another platform, they'll face charges for multi-channel fulfillment from Amazon.

Removal & Disposal Fees



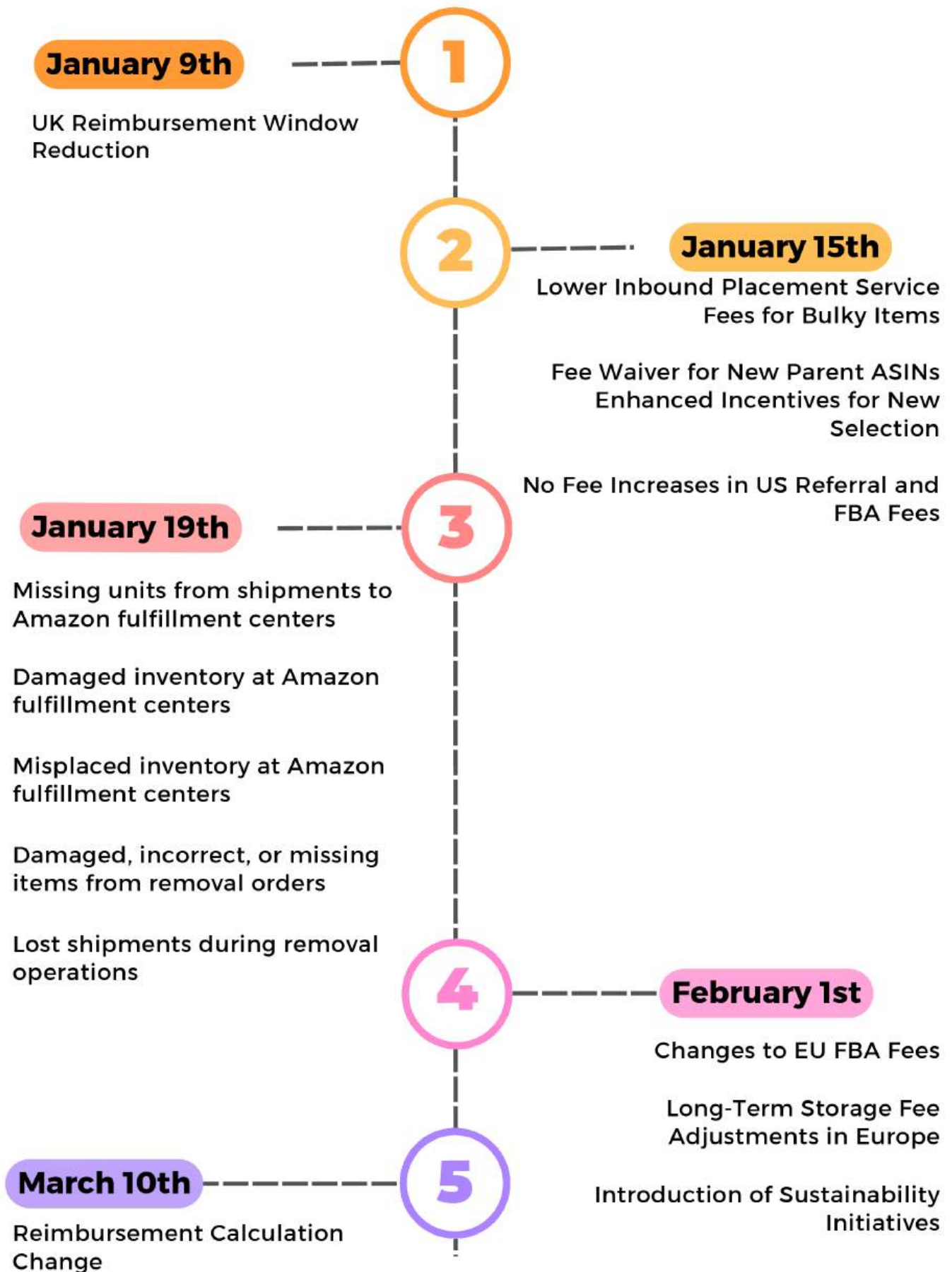
Sellers who use Amazon's FBA service can access Amazon's removal, disposal, and liquidation options to manage inventory they're struggling to sell.

Aged Inventory Surcharge Fees



This fee is applied to inventory that has been stored in Amazon's fulfillment centers for long periods.

Timeline



FBA Fees Overview 2025

Inbound Placement Fees

Inbound Placement Fees will decrease by an average of **\$0.58 per unit** for high-volume bulky products and be waived for up to 100 units of new parent ASINs eligible for the **FBA New Selection Program**.

Return Processing Fees

Returns Processing Fee for high-return FBA products (except clothing and shoes) will be applied in the **UK, Germany, France, Italy, and Spain**, with exemptions for items shipping under 25 units monthly.

Amazon Warehouse Distribution Fees

Forceget ensures cost predictability with **fixed \$0.32/cu ft/month storage fees, even during peak periods**, unlike Amazon AWD's rising rates. This stability makes it a more scalable and cost-effective choice.

Low Inventory Cost Coverage Fees (Pan-EU)

Low Inventory Cost Coverage Fee (Pan-EU) applies to standard-size Pan-EU FBA products in **Germany, France, Italy, and Spain** with persistently low inventory relative to demand.

Referral Fees

Referral Fees will remain unchanged, while the minimum referral fee for heavy, non-sortable items will decrease from £25/€25 to £20/€20.

FBA Fulfillment Fee Rates

For both Standard Size and Large Bulky products, the FBA Fulfillment Fees for the 2025 non-peak period remain **unchanged** compared to the 2024 non-peak fees.

Off-Peak Monthly Storage Fees

Off-Peak Storage Fees (January-September) remain unchanged for standard and oversize items, with rates ranging from **£0.50 to £0.76** per cubic foot.

Multi-Channel Fulfillment Fees

Multi-Channel Fulfillment (MCF) Fees will rise by an average of **3.5%**.

Preparation Fees

Preparation Fees for labeling, bagging, bubble wrapping and taping will increase for all envelopes, parcels and oversize units.

FBA Fulfillment Fees 2025

January 2025

<i>Mon</i>	<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>	<i>Sat</i>	<i>Sun</i>
13	14	15	16	17	18	19

The Amazon FBA service enables sellers to store their merchandise in Amazon's fulfillment centers, while Amazon handles shipping, customer service, and returns on their behalf. In return for this service, Amazon imposes fulfillment fees on the sellers.

Amazon's fulfillment fees vary based on factors such as the item's category, size, and billable weight.

Amazon FBA Fulfillment Fees for the 2025 **non-peak period** remain unchanged compared to the 2024 non-peak fees for standard and large bulky size products.

Holiday Peak Fulfillment Fees

Holiday Peak Fulfillment Fees are effective from **October 15, 2024** to **January 14, 2025**. The shipping fees range from a minimum of **\$3.25** for items weighing **2 ounces or less** to a maximum of **\$3.87** for items weighing between **14 and 16 ounces**.

Off-Peak Fulfillment Fees

Off-Peak Fulfillment Fees will take effect on **January 15, 2025**. They remain **unchanged** compared to the 2024 non-peak fees.

There are **no fee changes** in pricing across all weight categories it ranges from **\$3.06** for items weighing **2 oz or less** to **\$3.65** for items weighing between **14 and 16 oz**.

This consistency indicates stability in shipping costs for the non-peak periods between 2024 and 2025.

FBA Fulfillment Fees 2025

Size Tier	Shipping Weight	2024 non-peak fees (April 15, 2024, to October 14, 2024)	2024 peak fees (October 15, 2024, to January 14, 2025)	2025 non-peak fees (Starting January 15, 2025)	2025 non-peak vs. 2024 non-peak
Small Standard	2 oz or less	\$3.06	\$3.25	\$3.06	No Change
	2+ to 4 oz	\$3.15	\$3.34	\$3.15	No Change
	4+ to 6 oz	\$3.24	\$3.44	\$3.24	No Change
	6+ to 8 oz	\$3.33	\$3.53	\$3.33	No Change
	8+ to 10 oz	\$3.43	\$3.64	\$3.43	No Change
	10+ to 12 oz	\$3.53	\$3.74	\$3.53	No Change
	12+ to 14 oz	\$3.60	\$3.82	\$3.60	No Change
	14+ to 16 oz	\$3.65	\$3.87	\$3.65	No Change

FBA Fulfillment Fees 2025

Size Tier	2024 non-peak fees Shipping Weight	2024 peak fees (April 15, 2024, to October 14, 2024)	2024 peak fees (October 15, 2024, to January 14, 2025)	2025 non-peak fees (Starting January 15, 2025)	2025 non-peak vs. 2024 non-peak
Large Standard	4 oz or less	\$3.68	\$3.92	\$3.68	No Change
	4+ to 8 oz	\$3.90	\$4.16	\$3.90	No Change
	8+ to 12 oz	\$4.15	\$4.43	\$4.15	No Change
	12+ to 16 oz	\$4.55	\$4.84	\$4.55	No Change
	1+ to 1.25 lb	\$4.99	\$5.29	\$4.99	No Change
	1.25+ to 1.5 lb	\$5.37	\$5.68	\$5.37	No Change
	1.5+ to 1.75 lb	\$5.52	\$5.84	\$5.52	No Change
	1.75+ to 2 lb	\$5.77	\$6.10	\$5.77	No Change
	2+ to 2.25 lb	\$5.87	\$6.24	\$5.87	No Change
	2.25+ to 2.5 lb	\$6.05	\$6.44	\$6.05	No Change
	2.5+ to 2.75 lb	\$6.21	\$6.61	\$6.21	No Change
	2.75+ to 3 lb	\$6.62	\$7.03	\$6.62	No Change
	3+ to 3 lb	\$6.92 + \$0.08 per 4 oz interval above first 3 lb	\$7.46 + \$0.08 per 4 oz interval above first 3 lb	\$6.92 + \$0.08 per 4 oz interval above first 3 lb	No change

FBA Fulfillment Fees

Size Tier	Shipping Weight	2024 non-peak fees (April 15, 2024, to October 14, 2024)	2024 peak fees (October 15, 2024, to January 14, 2025)	2025 non-peak fees (Starting January 15, 2025)	2025 non-peak vs. 2024 non-peak
Large bulky	0 to 50 lb	\$9.61 + \$0.38/lb interval above first lb	\$10.65 + \$0.38/lb interval above first lb	\$9.61 + \$0.38/lb interval above first lb	No Change
Extra-large 0 to 50 lb	0 to 50 lb	\$26.33 + \$0.38/lb interval above 1b	\$29.06 + \$0.38/lb interval above first lb	\$26.33 + \$0.38/lb interval above first lb	No Change
Extra-large 50+ to 70 lb	50+ to 70 lb	\$40.12 + \$0.75/lb interval above 51 lb	\$42.93 + \$0.75/lb interval above 51 lb	\$40.12 + \$0.75/lb interval above 51 lb	No Change
Extra-large 70+ to 150 lb	70+ to 150 lb	\$54.81 + \$0.75/lb interval above 71 lb	\$59.23 + \$0.75/lb interval above 71 lb	\$54.81 + \$0.75/lb interval above 71 lb	No Change
Extra-large 150+ lb'	150+ lb	\$194.95 + \$0.19/lb interval above 151 lb	\$203.46+ \$0.19/lb interval above 151 lb	\$194.95 + \$0.19/lb interval above 151 lb	No Change



Low Inventory Cost Coverage Fees (Pan-EU)

February 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
27	28	29	30	31	1	2

Starting from **February 1st**, The **Low Inventory Cost Coverage Fee (Pan-EU)** will apply to standard-size products fulfilled through Pan-EU FBA in **Germany, France, Italy, and Spain** with consistently low-inventory compared to demand.

The existing small envelope (≤ 80 g) size tier will be replaced with the new light envelope size tiers.

February 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
17	18	19	20	21	22	23

New Exemptions for Low-Inventory Cost Coverage Fee (Pan-EU) will be introduced starting from February 17, 2025 to better address customers' operational needs:

- Grade & Resell products
- Renewed products
- Meltable items

Continuation of Existing Exemptions

Professional sellers new to Pan-European FBA: New Pan-EU FBA sellers will have their FNSKUs **exempt** from the low-inventory cost coverage fee for the **first 365 days** after meeting program requirements.

New Pan-EU FBA FNSKUs in **FBA New Selection Program** are exempt from the fee for **180 days** after launch.

FNSKUs with **fewer than 20 sales** in the past 7 days across **Germany, France, Italy, and Spain** remain fee-exempt.

Orders placed in the **UK, Poland, Netherlands, Belgium, Sweden, and Ireland** stores are exempt from the fee.

Oversize items will remain **exempt** from the low-inventory cost coverage fee (Pan-EU).

Low Inventory Cost Coverage Fees (Pan-EU)

Low-inventory cost coverage fee (Pan-EU) per unit, before February 1, 2025					Low-inventory cost coverage fee (Pan-EU) per unit, before February 1, 2025				
Size tiers	Dimensions	Germany Italy, Spain, France			Size tiers	Dimensions	Germany, Italy, Spain, France		
		0 ≤ Days of Supply < 14	14 ≤ Days of Supply < 21	21 ≤ Days of Supply < 28			0 ≤ Days of Supply < 14	14 ≤ Days of Supply < 21	21 ≤ Days of Supply < 28
Small Envelope	≤ 20 × 15 × 1 cm, unit weight ≤ 80 g	€0.21	€0.11	€0.06	Light envelope	≤ 33 cm × 23 cm × 2.5 cm, unit weight ≤ 100 g	€0.27	€0.18	€0.16
Standard envelope	≤ 33 cm × 23 cm × 2.5 cm, unit weight ≤ 460 g	€0.32	€0.15	€0.07	Standard envelope	≤ 33 cm × 23 cm × 2.5 cm, unit weight ≤ 460 g	€0.41	€0.25	€0.18
Large envelope/ext ra-large envelope/ small parcel	≤ 35 × 25 × 12 cm, unit weight or dimensional weight ≤ 3.90 kg	€0.36	€0.16	€0.12	Large envelope/ext ra-large envelope/ small parcel	≤ 35 × 25 × 12 cm, unit weight or dimensional weight ≤ 3.90 kg	€0.46	€0.27	€0.18
Standard parcel	≤ 45 × 34 × 26 cm, unit weight or dimensional weight ≤ 11.90 kg	€0.52	€0.21	€0.18	Standard parcel	≤ 45 × 34 × 26 cm, unit weight or dimensional weight ≤ 11.90 kg	€0.67	€0.35	€0.21

FBA Reimbursement Policy Update 2025

March 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
10	11	12	13	14	15	16

Reimbursement for Lost and Damaged FBA Inventory

Starting **March 10, 2025**, reimbursements for items **lost** or **damaged** before an order will be capped at **£2,000** and based on manufacturing costs, either provided by the seller or estimated by Amazon. For items lost or damaged after an order, reimbursements will align with the value refunded or replaced to the customer, minus fees and taxes.



DATE	SELLING PRICE	COST	REIMBURSEMENT WITH SELLING FEE (30%)	LOSS
BEFORE 10 MARCH	\$ 20.00	\$ 3.50	\$ 14.00	-75%
AFTER 10 MARCH	\$ 20.00	\$ 3.50	\$ 3.50	

Key Impacts

Starting **March 10, 2025**, Amazon will change its **reimbursement policy** for lost or damaged inventory. Instead of basing refunds on the Sales Price, they will now calculate reimbursements based on "**Manufacturing Cost**", leading to significant reductions for sellers.

- Sellers could see a **60% or greater reduction** in reimbursement amounts, especially for **higher-value items** with **large profit margins**.
- Refunds will no longer cover the full retail value, only the actual manufacturing costs.

This shift aims to standardize reimbursements and align refunds more closely with sellers' actual costs.

FBA Reimbursement Policy Update 2025

March 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
10	11	12	13	14	15	16

Why It Matters

Amazon's new reimbursement policy will significantly impact sellers' cash flow, especially for high-margin products. Revising cost strategies are critical to staying profitable in 2025.



Strategies to Adapt and Mitigate Impact

Submit Claims Before March 10, 2025: File all your outstanding claims now to ensure they are calculated using the current sales price for maximum reimbursements.

Enhance Inventory Accuracy: Enhance tracking systems to reduce lost or damaged inventory. **Forceget's GetStock Tool** streamlines inventory management with real-time tracking, while **Forceget** ensures efficient reimbursement claims.

Update Manufacturing Cost Records: Keep accurate manufacturing costs for every SKU to prepare for the new policy.

Reassess Margins and Pricing: Adjust pricing strategies to counter reduced reimbursement amounts and secure profitability.

Utilize Refund Management Services: Partner with platforms like **Forceget** to ensure efficient, accurate claim submissions and recover lost revenue.

Impact on Sellers: This change demands better inventory management, cost optimization, and strategic planning. Thanks to the **Forceget's GetStock Tool** and **Forceget**, sellers can adapt quickly and maintain profitability in the face of new challenges.

Aged Inventory Surcharge

February 2025

Sat	Sun	Mon	Tue	Wed	Thu	Fri
01	02	03	04	05	06	07

Starting **February 1, 2025**, Amazon will adjust the Aged Inventory Surcharge to further encourage efficient inventory management and free up storage capacity in fulfillment centers. This change reflects Amazon's continued emphasis on maintaining streamlined operations while addressing long-term storage concerns.



Key Impacts

The surcharge applies to inventory stored in Amazon fulfillment centers for **271 days or more**. Previously, charges were only applied to items stored for 365 days or more.

Fee Rates:

- 271 to 365 days: New surcharge tier introduced, with rates dependent on the item's size and weight.
- 365 days or more: Existing long-term storage fees remain, with rates increasing significantly in 2025.

Exemptions: Items actively enrolled in the FBA New Selection Program or seasonal products with designated storage exemptions.

Inventory levels below Amazon's minimum threshold for surcharge applicability are not subject to fees.

Aged Inventory Surcharge

February 2025

Sat	Sun	Mon	Tue	Wed	Thu	Fri
01	02	03	04	05	06	07

Why It Matters

Amazon's new policy will significantly impact sellers' cash flow, especially for high-margin products. Preparing early and revising cost strategies are critical to staying profitable in 2025.

Strategies to Mitigate Costs

Enhance Demand Forecasting: Use sales data and trends to better anticipate demand, reducing overstock and avoiding excess inventory accumulation.

Implement Discounting and Promotions: Offer discounts, bundles, or promotions to move older inventory before reaching surcharge thresholds.

Adopt Inventory Segmentation: Use Amazon's inventory management tools to segment and prioritize aged inventory, focusing on fast clearance of at-risk products.

Leverage Multi-Channel Fulfillment (MCF): Shift aged inventory to alternative fulfillment channels or liquidate through third-party marketplaces to reduce storage time.

Monitor FBA Dashboards: Regularly review Amazon's Inventory Performance Index (IPI) to identify at-risk items and take proactive measures.

Impact on Sellers: The Aged Inventory Surcharge will disproportionately affect sellers with **slow-moving products**, particularly those in competitive niches or with seasonal fluctuations.

The new **271-day threshold** demands faster inventory turnover and improved demand planning to avoid surcharges.

Multi-Channel Fulfillment Fees

January 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
13	14	15	16	17	18	19

If sellers utilize Amazon's services to fulfill a product sold on a different platform, they will incur Amazon multi-channel fulfillment fees.

Amazon initially attempted to disincentivize sellers from selling products on other platforms by making it less profitable for Amazon sellers. However, Amazon's approach has changed.

In **2023**, Amazon launched a program with **Shopify**, allowing customers to “**Buy with Prime**” directly from a Shopify store. This collaboration represents one of the first and largest partnerships Amazon has initiated with other marketplaces.

Amazon increased the **Multi-channel Fulfillment (MCF)** fees on **January 15, 2025**.

On average, the fees will **increase** by **3.5%** across all delivery speed options. If the shipping weight is **≤ 1 lb**, the MCF fee will remain the **same**. If the shipping weight is **> 1 lb**, fee increase varies based on unit size and weight.



Amazon Warehouse Distribution Fees

April 2025

Mon

Tue

Wed

Thu

Fri

Sat

Sun

31

1

2

3

4

5

6

AWD vs FORCEGET UNIT PRICE COMPARISON

Unit Prices - As of Today AWD vs Forceget

Amazon Warehousing and Distribution Charges	Base Rates	Integrated Rates	FORCEGET
AWD Storage fee	\$0.48/cu ft/month	\$0.36/cu ft/month	\$0.32/cu ft/month
AWD Processing Fee	2.50/box	2.13/box	2.05/box
AWD Transportation Fee	\$1.00/cu ft.	\$0.85/cu ft.	\$1.14/cu ft.
AGL International Fee	\$2.59/cu ft.	\$2.59/cu ft.	\$1.67/cu ft.

Unit Prices - 1st of April 2025 AWD vs Forceget

Amazon Warehousing and Distribution Charges	Base Rates	Integrated Rates	FORCEGET
AWD Storage fee	\$0.48/cu ft/month	\$0.38/cu ft/month	\$0.32/cu ft/month
AWD In-bound Processing Fee	1.35/box	1.35/box	0.83/box
AWD Out-bound Processing Fee	1.35/box	1.35/box	1.22/box
AWD Transportation Fee	\$1.15/cu ft.	\$1.15/cu ft.	\$1.14/cu ft.
AGL International Fee	\$2.59/cu ft.	\$2.59/cu ft.	\$1.67/cu ft.

Amazon Warehouse Distribution Fees

FBA Warehouse

	Amazon FBA USD	FORCEGET USD	TOTAL
AWD Storage Fee (Jan.-Sept.)	\$0.78/cu ft/month	\$0.32/cu ft/month	FBA = 2.5 x Forceget
AWD Storage Fee (Oct.-Dec.)	\$2.40/cu ft/month	\$0.32/cu ft/month	FBA = 8 x Forceget

Impact on Sellers

For new sellers without historical days of supply data, smart storage rates will be automatically applied. This applies for the **first 90 days** after their first shipment arrives at either AWD or FBA, whichever happens first.

Products newly introduced to FBA automatically qualify for the smart storage rate during the **first 90 days** after their initial shipment is received in AWD or FBA, whichever happens first.

Strategies to Adapt and Mitigate Impact

Forceget's fixed pricing policy and lack of hidden fees ensure reliability and cost predictability for your logistics needs.

Forceget's storage fees **remain unchanged even during peak periods**, maintaining a consistent rate of **\$0.32/cu ft/month** both before and after April 1st, 2025, while Amazon AWD's integrated storage fees increase from \$0.36/cu ft/month to \$0.38/cu ft/month.

This stability makes Forceget a **smarter, more scalable, and cost-effective choice**, especially during peak periods when fluctuating costs can have a significant impact on profitability.

Amazon Warehouse Distribution Case Study

Cost Comparison for 10,000 Hand Warmers

This case study evaluates the logistics costs of AWD, AGL and Forceget for a **full container load (FCL) shipment of 10,000 hand warmers.**



Storage Costs

- **January - September:** AWD Storage fees are 2.5 times higher than Forceget.
- **October - December:** AWD Storage fees jump to 8 times higher than Forceget.

FBA Warehouse

	Amazon FBA	FORCEGET	TOTAL
AWD Storage Fee (Jan.-Sept.)	\$1,986.99	\$815.17	FBA = 2.5 x Forceget
AWD Storage Fee (Oct.-Dec.)	\$6,113.80	\$815.17	FBA = 8 x Forceget

Amazon Warehouse Distribution Case Study

International Shipping Fees

AWD's FCL rate is 1.5 times higher than Forceget's, increasing total shipment expenses.

With AWD's significantly higher storage fees - especially during peak seasons-and an FCL rate 1.5 times higher than Forceget, businesses can achieve substantial savings by choosing Forceget for logistics optimization.

Forceget offers you stability in pricing which is the most crucial part for cost-efficient logistics. Whether shipping 10,000 UNITS FCL or a 40 HQ FCL container, Forceget's pricing remains significantly lower than Amazon when bundled as a package.

As of Today 2025 AWD vs FORCEGET - 40 HQ FCL CONTAINER

Amazon Warehousing and Distribution charges	Base Rates	Integrated Rates	FORCEGET
AWD Storage fee	\$1,222.76	\$917.07	\$815.17
AWD Processing Fee	\$6,368.54	\$5,426.00	\$5,222.21
AWD Transportation Fee	\$2,547.42	\$2,165.30	\$2,904.06
AGL International Fee	\$7,000.00	\$7,000.00	\$4,500.00
TOTAL	\$17,138.72	\$15,508.37	\$13,441.43

1st OF APRIL 2025 AWD vs FORCEGET - 40 HQ FCL CONTAINER

Amazon Warehousing and Distribution Charges	Base Rates	Integrated Rates	FORCEGET
AWD Storage Fee	1,222.76	\$968.02	\$815.17
AWD Inbound Processing Fee	\$3,439.01	\$3,439.01	\$2,114.36
AWD Outbound Processing Fee	\$3,439.01	\$3,439.01	\$3,107.85
AWD Transportation Fee	\$2,929.53	\$2,929.53	\$2,904.06
AGL International Fee	\$7,000.00	\$7,000.00	\$4,500.00
TOTAL	\$18,030.32	\$17,775.58	\$13,441.43

Inbound Placement Fees

January 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
13	14	15	16	17	18	19

Starting **15 January, 2025**, Inbound Placement Service Fees for **high-volume/bulky products** will be **reduced** by an average of **\$0.58** per unit to minimize shipment splits. The average fee per unit is approximately **\$0.25** for standard-sized products and **\$2.41** for large bulky-sized products.

March 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
31	1	2	3	4	5	6

For shipments created between **December 1, 2024**, and **March 31, 2025**, the Inbound Placement Service Fee will be waived for new parent ASINs that qualify for the **FBA New Selection Program**. This **exemption** will apply to the **first 100 inbound units** per **new parent ASIN**. The first shipment plan created with the new parent ASIN must occur on or after December 1, 2024, to be eligible.

Impact on Sellers

Amazon's partial or optimized shipment options allow sellers to distribute inventory across multiple locations, often at a lower cost or no cost at all.

For the no-fee Amazon-optimized option:

- a) **Shipments must include at least five identical cartons or pallets per item.**
- b) **Each carton or pallet must have the same item mix and quantity.**

The partial shipment splits option will no longer be available for standard-size products starting **February 20, 2025**. Shipment plans for standard-size products created on or after **February 20, 2025**, will no longer have this option.

Strategies to Adapt and Mitigate Impact

New sellers who create and send their **first shipment** to a fulfillment center within **90 days** of listing their offer will qualify for **\$400** in credits that apply to the FBA inbound placement service fee, allowing them to reduce their fees.

Inbound Placement Fees

Table 1. Standard-Size Product Fees Until February 19, 2025				
Size	Weight	FBA inbound placement services		
		Minimal Shipment Splits	Partial Shipment Splits	Amazon-Optimized Shipment Splits
		Send to a single location	Send to Two or Three Locations	Send to Five+ Locations
Small Standard (Max 15× 12 × 0.75 inches)	16 oz or less	\$0.16 to \$0.30	\$0.12 to \$0.21	No Fee
Large Standard (Max 18× 14 × 8 inches)	12 oz or less	\$0.18 to \$0.34	\$0.13 to \$0.24	
	12+ oz or 1.5 lb	\$0.22 to \$0.41	\$0.15 to \$0.28	
	1.5+ lb to 3 lb	\$0.27 to \$0.49	\$0.17 to \$0.34	
	3+ lb to 20 lb	\$0.37 to \$0.68	\$0.23 to \$0.48	

Table 1. Standard-Size Product Fees starting February 20, 2025, and after			
Size	Weight	FBA inbound placement services	
		Minimal Shipment Splits	Amazon-Optimized Shipment Splits
		Send to a single location	Send to Five+ Locations
Small Standard (Max 15× 12 × 0.75 inches)	16 oz or less	\$0.16 to \$0.30	No Fee
Large Standard (Max 18× 14 × 8 inches)	12 oz or less	\$0.18 to \$0.34	
	12+ oz or 1.5 lb	\$0.22 to \$0.41	
	1.5+ lb to 3 lb	\$0.27 to \$0.49	
	3+ lb to 20 lb	\$0.37 to \$0.68	

Inbound Placement Fees

Table 2. Large Bulky-Size Product Fees				
Size	Weight	FBA inbound placement services		
		Minimal Shipment Splits	Partial Shipment Splits	Amazon-Optimized Shipment Splits
		Send to a single location	Send to Two or Three Locations	Send to Five+ Locations
Large Bulky Size (Max 59 × 33 × 33 inches)	5 lb or less	\$1.10 to \$1.60	\$0.55 to \$1.10	No Fee
	5+ lb to 12 lb	\$1.75 to \$2.40	\$0.65 to \$1.75	
	12+ lb to 28 lb	\$2.74 to \$3.00	\$0.81 to \$2.19	
	28+ lb to 42 lb	\$3.95 to \$4.95	\$3.95 to \$4.95	
	42+ lb to 50 lb	\$4.80 to \$5.95	\$1.23 to \$3.32	



Referral Fees

January 2025

<i>Mon</i>	<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>	<i>Sat</i>	<i>Sun</i>
13	14	15	16	17	18	19

Starting from **January 15, 2025**, Referral Fees will remain **unchanged**, while the **minimum** referral fee for **heavy, non-sortable** items will **decrease** from £25/€25 to **£20/€20**.

February 2025

<i>Mon</i>	<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>	<i>Sat</i>	<i>Sun</i>
27	28	29	30	31	1	2

Starting from **February 1, 2025**, Amazon lowered **minimum referral fee** for **heavy, non-sortable** items from £25/€25 to **£20/€20**.

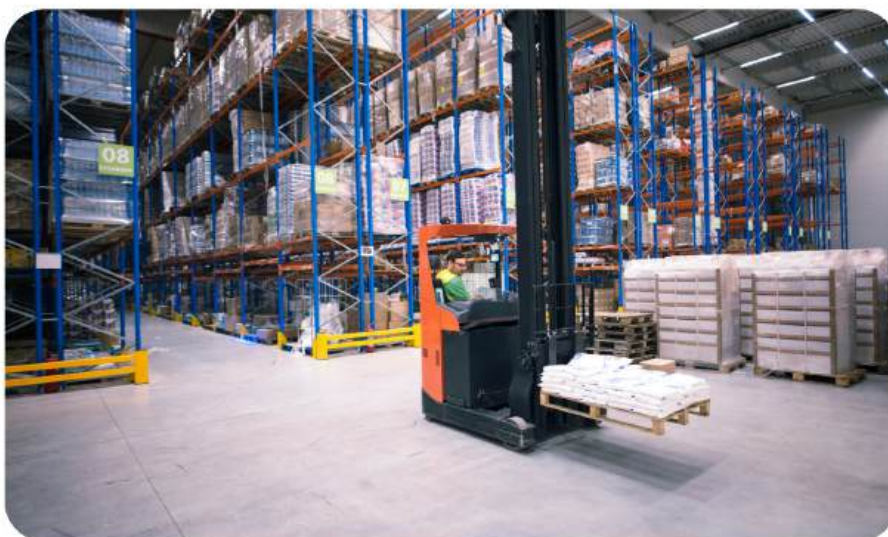


Storage Utilization Surcharge Fees

April 2025

Tue	Wed	Thu	Fri	Sat	Sun	Mon
01	02	03	04	05	06	07

Starting April 1, 2025, Amazon will implement a Storage Utilization Surcharge for sellers whose inventory storage exceeds 26 weeks (182 days). This surcharge is aimed at encouraging sellers to better manage their inventory turnover rates and avoid prolonged storage of slow-moving or aged inventory.



Key Impacts

The surcharge applies to inventory stored in Amazon fulfillment centers for **over 26 weeks**, regardless of the inventory turnover rate or sales velocity.

Sellers with a **high cubic volume-to-sales ratio** will see an additional fee applied to their monthly storage costs. The exact surcharge amount varies by product size and storage type (standard or oversized).

Inventory stored for **less than 26 weeks** is **not subject** to this surcharge.

Additionally, **seasonal products with high turnover** during specific months may still be affected if their storage extends **beyond the 26-week threshold**.

Storage Utilization Surcharge Fees

April 2025

<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>	<i>Sat</i>	<i>Sun</i>	<i>Mon</i>
01	02	03	04	05	06	07

Why It Matters

Sellers who do not proactively manage their inventory levels risk incurring higher costs, particularly for slow-moving or overstocked items.

Forecast Demand Accurately: Use advanced tools to predict sales trends and adjust stock levels accordingly.

Clear Aged Inventory: Implement promotions or discounts to sell off slow-moving inventory before the surcharge threshold is reached.

Utilize Third-Party Warehousing: Store excess inventory in **3PL warehouses** or prep centers to reduce long-term FBA storage costs.

Monitor Performance Metrics: Store excess inventory in **3PL warehouses** or prep centers to reduce long-term FBA storage costs.

Impact on Sellers

For sellers with significant slow-moving inventory, the surcharge could increase storage expenses substantially, cutting into profit margins.

Taking proactive measures to optimize inventory levels and turnover rates will be critical to maintaining profitability under this new policy.

This surcharge reinforces Amazon's push for sellers to embrace efficient inventory management while ensuring fulfillment centers remain optimized for fast-moving goods.

Pan-EU FBA Oversize Surcharge

March 2025

Sat	Sun	Mon	Tue	Wed	Thu	Fri
01	02	03	04	05	06	07

Starting **March 1, 2025**, Amazon will implement a **new Pan-EU FBA Oversize Surcharge**, targeting **large** and **oversized items** fulfilled under the Pan-European FBA program. This change reflects Amazon's ongoing efforts to optimize fulfillment network capacity and costs for oversized products.



amazon Pan-European FBA

Key Details

The surcharge applies to **all oversized items** stored and shipped through the **Pan-EU FBA program**. Oversized items are classified based on their weight and dimensions exceeding standard size thresholds.

Fee Structure: The surcharge is an additional fee per unit based on the size tier (large oversize, special oversize, etc.) and shipping destinations. It is applied on top of existing Pan-EU fulfillment fees.

Impact on Cross-Border Fulfillment: While Pan-EU FBA facilitates cross-border sales, the surcharge will increase costs for sellers shipping oversized products to multiple European markets.

Exemptions: **Standard-sized** items under the Pan-EU FBA program **remain unaffected**. Products stored and fulfilled locally (non-Pan-EU) are not subject to this surcharge.

Pan-EU FBA Oversize Surcharge

March 2025

Sat	Sun	Mon	Tue	Wed	Thu	Fri
01	02	03	04	05	06	07

Why It Matters

The Pan-EU FBA Oversize Surcharge highlights **cost efficiency in cross-border fulfillment** for bulky items. Sellers may face higher costs, potentially affecting pricing strategies and profit margins.

Strategies to Adapt and Mitigate Impact

Sellers should **consider storing oversized inventory** in select European countries with higher demand rather than using the full Pan-EU network to reduce surcharge exposure.

Sellers should **review product dimensions** and packaging to determine if resizing or repackaging can bring items under the oversized category threshold.

Sellers should **analyze sales performance and profitability for oversized products** in different EU countries. Focus on high-margin markets to justify Pan-EU fulfillment.

For lower-demand markets, sellers should consider fulfilling orders via Amazon's **MCF** or alternative logistics providers to reduce reliance on Pan-EU for oversized items.

Impact on Sellers

The Pan-EU Oversize Surcharge will likely require sellers to reevaluate their pricing strategies and inventory placement decisions for oversized items.

Failing to adapt could result in reduced competitiveness in European markets, especially for sellers with tight profit margins.

Preparation Fees

February 2025

Mon

27

Tue

28

Wed

29

Thu

30

Fri

31


Sat

1

Sun

2

Starting **February 1, 2025**, the fees for **FBA labelling, bagging, opaque bagging, bubble wrap** and **taping** services will **increase** for all envelopes, parcels and oversize units.

	Prep Service Fee Per Unit					
	Before February 1, 2025			After February 1, 2025		
	DE/FR/IT/ES/PL/NL/BE (€)	UK (£)	SE (SEK)	DE/FR/IT/ES/PL/NL/BE (€)	UK (£)	SE (SEK)
Envelope						
Labelling	€0.27	£0.27	SEK 2.83	€0.38	£0.38	SEK 4.23
Bagging	€0.35	£0.35	SEK 4.73	€0.53	£0.53	SEK 5.90
Opaque Bagging	€0.36	£0.36	SEK 9.65	€0.77	£0.77	SEK 9.65
Bubble Wrap	€0.45	£0.45	SEK 7.35	€0.60	£0.60	SEK 7.35
Taping	€0.25	£0.25	SEK 2.10	€0.37	£0.37	SEK 4.12
Parcel						
Labelling	€0.45	£0.45	SEK 2.83	€0.78	£0.78	SEK 8.68
Bagging	€0.50	£0.50	SEK 4.73	€0.75	£0.75	SEK 8.34
Opaque Bagging	€0.41	£0.41	SEK 9.65	€0.84	£0.84	SEK 9.65
Bubble Wrap	€0.75	£0.75	SEK 7.35	€1.00	£1.00	SEK 11.13
Taping	€0.45	£0.45	SEK 2.10	€0.59	£0.59	SEK 6.56
Oversize						
Labelling	€0.63	£0.63	SEK 16.93	€0.94	£0.94	SEK 16.93
Bagging	€0.80	£0.80	SEK 14.70	€0.86	£0.86	SEK 14.70
Opaque Bagging	€0.51	£0.51	SEK 19.30	€1.22	£1.22	SEK 19.30
Bubble Wrap	€1.20	£1.20	SEK 14.70	€1.31	£1.31	SEK 14.70
Taping	€0.65	£0.65	SEK 4.20	€0.78	€0.78	SEK 8.68

1- Fees are charged in the local currency of the country where your inventory is being shipped. If you're selling in the UK, you're charged in GBP (£), and if you're selling in EU stores, you're charged in EUR (€) and SEK.

2- These fees are exclusive of all taxes. Let me know if you need any modifications

Return Processing Fees

February 2025

Mon	Tue	Wed	Thu	Fri	Sat	Sun
27	28	29	30	31	1	2

Amazon's Return Processing Fee applies to orders fulfilled in the **UK, Germany, France, Italy, and Spain** and targets products that exceed return rate thresholds specific to their category.

This initiative is designed to address the operational costs associated with returns and minimize waste. However, products that ship **fewer than 25 units** per month are **exempt** from this fee.

For a given month, the returns processing fee applies to each returned unit above the product category's return-rate threshold, and will be charged **between the 7th to 15th day of the 3rd subsequent month**. Your product is exempt from the returns processing fee if it ships less than 25 units in a given month.

For example, for units shipped in **February 2025**, the return rate is the % of those units returned over **February, March, and April 2025**, and the returns processing fee will be charged between **May 7 to May 15, 2025**.

Monthly shipped units

Next 3-month returns

=

Product Return Rate



Profitability Hacks



Unlike Amazon AWD, which fluctuates storage fees based on demand, Forceget provides stable and predictable storage costs. This ensures sellers can scale efficiently without unexpected price hikes, making inventory management more cost-effective and reliable.



With Amazon shifting FBA reimbursements to Manufacturing Costs on March 10, 2025, sellers risk losing up to 60% of their refunds. Forceget helps minimize this impact by optimizing HS Code classifications, reducing import costs, and ensuring more accurate product valuation—keeping your margins protected despite policy changes.



For sellers targeting European markets, staying ahead of upcoming changes is critical to maintaining profitability and compliance in 2025.

New charges for Sustainability Compliance Fees are tied to packaging waste regulations aim to align with the **EU's environmental goals**.

Sellers must evaluate their **packaging practices** to ensure compliance and avoid penalties. These fees highlight the growing importance of **sustainable business operations in Europe**.

Why It Matters

Adapting to these changes proactively will save sellers from unexpected expenses and operational disruptions. By optimizing inventory turnover and exploring eco-friendly packaging options, sellers can turn these challenges into opportunities to enhance efficiency and customer trust in the European market.

Profitability Hacks



Leverage FBA New Selection Program and save on fees with waivers for up to 100 units of new ASINs created between December 2024 and March 2025.



Leverage Amazon's fee calculators to choose the most cost-effective shipping options.



Enable Forceget's replenishment notifications for consistent product availability.



Optimize stock distribution across locations for faster delivery and reduced logistics costs and integrate Forceget with Amazon for centralized and synchronized inventory management.



Analyze performance to clear slow-moving stock and focus on profitable products.



Expect **higher fulfillment fees for standard-sized items**, which could impact overall cost structures.

Additionally, increases in **long-term storage fees** for inventory held for **over 365 days** emphasize the need for better inventory management.



Prioritize high-demand, high-margin products to avoid long-term storage fees.

Profitability Hacks

Boost Your Performance with Forceget

With **Forceget**, your account will undergo regular **FBA audits**, ensuring timely and hassle-free reimbursement of fees by our reimbursement experts.

92%

Success Rate

146%

**More in Amazon FBA
Recovery**

14%

Revenue Increase

How Forceget Supports Sellers

- **Forceget** reviews your Amazon FBA account to identify missed reimbursement opportunities, including lost or damaged inventory and overcharged fees.
- **Forceget** team takes care of filing and tracking claims, ensuring all processes comply with Amazon's policies.
- **Forceget** team leverages advanced auditing tools and expertise to ensure you reclaim every eligible dollar.
- **Forceget** manages the entire reimbursement lifecycle, so you don't have to navigate complex claim systems.
- By recovering funds tied up in missed reimbursements, **Forceget** helps enhance your bottom line.
- With **Forceget**, sellers gain a trusted partner to simplify the process, saving time and effort while recovering lost revenue.

Forceget Matrix Club

The **Forceget Matrix Club** is an exclusive program designed to provide sellers with enhanced support and resources for managing their Amazon FBA reimbursements.

Forceget “Matrix Club” Offers

With this comprehensive **3-in-1 offering**, **Forceget** is redefining success for Amazon sellers.

Increase your profit in every way. Save up to 20% with Forceget.

- Free HS Code Advisory: Optimize classifications, lower customs duties, and streamline your global supply chain with our free HS Code audit.
- First Month Free Storage Solutions: Prevent overstocking and avoid penalties with smart inventory management, saving you time and costs.
- Free Reimbursement Audit: Recover lost revenue from overcharges, discrepancies, or missed claims effortlessly. Our experts ensure you get every dollar owed.

Importance of Matrix Club for Sellers

The Matrix Club eliminates the guesswork by offering sellers hands-on guidance, advanced tools, and a dedicated support system—all designed to save time, recover lost funds, and enhance profitability.

Empower your Amazon business with the **Forceget Matrix Club**—your partner in seamless and efficient reimbursements.



MATRIX CLUB

BY FORCEGET

Resources

[2025 US FBA fulfillment Fee Changes](#)

[2025 US Referral Fee Changes](#)

[Amazon.com Third Quarter Results Announcement](#)

[2025 Low-Inventory cost coverage fee \(Pan-EU\) changes](#)

[2025 Multi-Channel Fulfillment Fees](#)

[2025 Monthly Storage Fees](#)

[2025 FBA Monthly Storage Fee and Aged Inventory Surcharge](#)

[2025 Returns Processing Fee](#)

[2025 FBA Preparation Service Fee](#)

[2025 Low-Inventory Cost Coverage Fee \(Pan-EU\)](#)

[2025 Amazon Warehousing and Distribution Fee](#)

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